

## TESTIMONIALS

After trying to sell our cooperative condominium unit for three months on our own, we decided to seek the services of a highly recommended real estate agent, Ginny Clemens. Within 60 days, our unit had been sold and closed!

We had a wonderful experience working with Ginny. She is professional, courteous, and really understands the real estate market. Upon initially viewing our unit, she provided many organizational and clean-up tips to better prepare our unit for the market. Additionally, she was willing to reach out to our building's board members and even local banks to inquire about financing options for a cooperative building. We feel strongly that Ginny went above and beyond her standard duties to ensure the sale of our unit in a timely manner. We really appreciate all of Ginny's efforts, and we strongly recommend her as an excellent Realtor.

**Sincerely,  
Bill and Beth Stratton**

Ginny Clemens had been our Realtor .....for years! Like many people who look for that perfect home, we were deliberate, careful, and slow. And Ginny remained patient, hardworking and helpful, never pressuring. Then in the fall of 2002 Ginny helped us to find that perfect condo and also to sell our house. Her experience and in-depth knowledge of the real estate market helped us set a realistic price for our home. She offered great suggestions about how to prepare our home for sale. Her many contacts with workers in the trades helped us to quickly and economically complete all of the minor repairs and cosmetic changes that helped put our home in the best condition for sale. Ginny marketed our home aggressively via the MLS, with photos, an on-line video tour, and an open house. We had an accepted offer on our home within one week - sold to the first couple who saw it. We also had serious interest from several other potential buyers who didn't act fast enough.

Ginny also took an active interest in the building of our condo, stopping by the building site frequently to check progress, answering our questions about construction, materials, subcontractors and vendors. She helped us to craft a good offer for the condo including all of the special components that we wanted and she supported and advised us through the inevitable trials of the construction process.

Ginny worked enthusiastically and tirelessly for us. She is honest and ethical and puts her clients first. We would highly recommend Ginny to anyone – she is a wonderful to work with and an outstanding Realtor.

**Greg and Barb Sheehy,  
Middleton**

Ginny Clemens is a "full-service" realtor in the truest sense of the word. Whatever difficulties you might face as a buyer (and we had more than our share) Ginny is there for you (seemingly 24 hours a day) with wise counsel and stoic, practical advice. Ginny will go the extra mile for you whether it's alerting you in the middle of a football game that your "dream house" has just hit the market, or lending you the painting equipment you need to surprise your spouse.

And once you move in, Ginny's continuing interest and knowledge of local "fix-it" folks is invaluable. Ginny Clemens' professional commitment and personal concern for her customer's interests is unparalleled in my experience. Ginny is simply there for you.

**Lou & Mick Maier,  
Middleton**

“We are glad we aren't living in 2 towns and if it weren't for you, that's what we would be doing. I would have never thought that the realtor you have could actually make a difference as to whether or not your house sold. We really appreciate the attentive attitude you took toward selling our house and how you got the job done. You really spoiled us as to what we expect from a realtor.” **Susan**

“It is my pleasure to recommend Ginny Clemens to you as a Real Estate Broker. Ginny has been of great value to me and considerable assistance in the sale of my primary residence on two occasions. On both occasions I was able to realize the asking price for my property.

I have always found Ginny to be an exceptionally hard worker. She is very knowledgeable in the field of residential real estate. She has been a significant help in preparing my home for listing and showing. I feel very fortunate to have had my residential properties listed with Ginny. Both properties had an accepted offer within five days of being listed. I think that speaks very highly about Ginny Clemens' knowledge and abilities to prepare and present residential real estate for sale.” **Craig**

“Jeff and I would like to take this opportunity to thank you for the high level of professionalism you showed in the sale of our home. From the moment you showed us the portfolio of your work, until the closing date, we were impressed with your efforts. The ideas you gave about preparing our home for sale and the advertising of the home were first rate.

It is appropriate now to express our appreciation for helping us find this home initially. You listened to our needs and found a home that met our very specific requirements. When both purchasing and selling our home, we were very satisfied with your work. We look forward to working with you in the future.” **Kimberly & Jeff**